

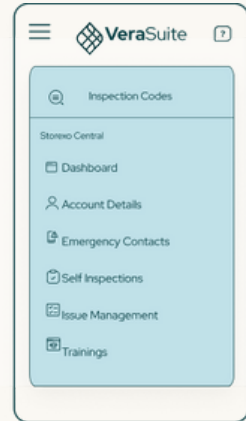
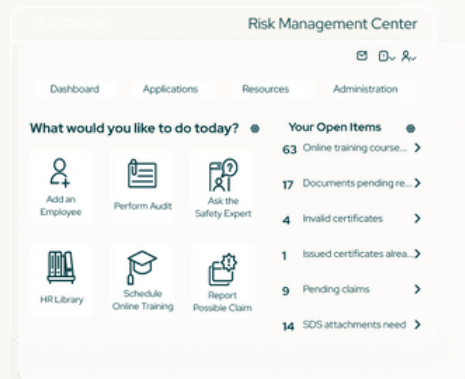


# Insurance Partner Referral Program

KPA has been a trusted partner in the insurance industry for over 30 years. Our risk, compliance, and EHS software solutions have helped insurance providers keep their clients informed and protected.

## Let's Partner Together

- KPA offers a robust set of solutions to help ensure safer workforces:
  - The Risk Management Center
  - Vera Suite for automotive dealers
  - KPA Flex All-in-one Safety Software
- Partners gain access to our PartnerPortal to utilize and share our comprehensive Resource Library, full of relevant and trending content and thought leadership your insureds care about.
- Insurance partners receive a 20% referral bonus for first year annual recurring revenue on qualified leads that close with KPA.



### A Safer Workforce

Every employee deserves to work in a safe environment and together we can give clients the tools they need to succeed.



### Open Communication

As partners, we'll check in regularly with each other to continue to build a successful and mutually beneficial program



### Co-Branded Efforts

Work smarter, not harder. Let's get together and discuss ways we can approach markets - whether it's webinars, white papers, events, or more.



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